

## **Historic, Archive Document**

Do not assume content reflects current scientific knowledge, policies, or practices.



4280.38

W75  
copy 2

MAR 7 1966

CURRENT SERIAL RECORDS

# WISCONSIN

## FEDERAL MILK ORDER BULLETIN



for the  
Milwaukee, Northeastern  
and Madison Marketing Areas  
C. T. McCleery - Market Administrator

JANUARY 1966

### USDA AMENDS TWO MILK ORDERS FOR MICHIGAN, WISCONSIN AREAS

The U. S. Department of Agriculture today amended the Michigan Upper Peninsula and Northeastern Wisconsin Federal milk marketing orders, which establish minimum prices paid to farmers supplying milk to those markets. The orders do not regulate retail prices.

USDA's Consumer and Marketing Service officials said the amendments were approved by more than the required number of producers in each market. The amendments change the prices farmers receive for bottling milk (Class I) for the period January through June, 1966, to reflect the emergency increase granted recently in the Chicago market. In effect, the Class I price in these markets during the six-month period will be about 18 cents per hundredweight higher than it would have been under present provisions of the order.

The action was based on evidence submitted at a public hearing at Green Bay, Wisconsin, December 9.

### RECONVENED HEARING TO BE POSTPONED TO FEBRUARY 15, 1966

The hearing with respect to proposed amendments to the tentative marketing agreements and to the orders regulating the handling of milk in the Chicago, Milwaukee and Madison marketing areas, as well as in nine other mid-western marketing areas, which was to have been reconvened February 1, 1966 has again been postponed at the request of interested persons.

The hearing is now scheduled to be reconvened on February 15, 1966 at 10:00 AM, local time, in the LaSalle Hotel, LaSalle and Madison Streets, Chicago, Illinois.

This hearing was originally recessed on November 3, 1965 to be reconvened on November 30. Requests for postponement changed the date for reconvening to February 1, 1966 and finally to February 15.

\* \* \*

#### — DATA IN BRIEF - FOR THE MAN IN A HURRY —

<u>DECEMBER 1965</u>	<u>Milwaukee</u> <u>Order No. 39</u>		<u>Northeastern Wis.</u> <u>Order No. 45</u>		<u>Madison</u> <u>Order No. 51</u>	
Class I Price & Differential	\$4.18	7.6¢	\$4.05	7.9¢	\$4.18	7.6¢
Class II Price & Differential	\$3.47	7.3¢	\$3.47	7.3¢	\$3.47	7.3¢
Producer Price & Differential	\$4.08	7.5¢	\$3.82	7.2¢	\$4.01	7.5¢
Pounds of Producer Milk	78,714,987		39,372,172		15,970,674	
Percentage in Class I	86.4%		62.4%		76.1%	
<u>JANUARY 1966</u>						
Class I Price & Differential	\$4.18	7.6¢	\$4.16	7.9¢	\$4.18	7.6¢

# SELECTED COMPARISONS OF WISCONSIN MARKETS

	Order No. 39			Order No. 45			Order No. 51		
	December '65	December '64	Com- parison	December '65	December '64	Com- parison	December '65	December '64	Com- parison
Average Daily:									
Producer Milk, thous. lbs.	2539	2448	3.7%	1270	1317	-3.6%	515	744	-30.78%
Other Receipts, thous. lbs.	170	131	29.8	72	62	16.1	122	137	-10.95
Gross Class I, thous. lbs.	2230	2045	9.0	819	803	2.0	428	593	-27.8
Gross Class II, thous. lbs.	678	733	-8.1	607	668	-9.1	209	288	-27.4
Deliveries per Farm, lbs	1112	1090	2.0	954	1005	-5.1	1047	1153	-9.19
Number of Farms	2304	2252	52	1332	1311	21	492	645	-153
Avg. Test of Producer Milk, %	3.77	3.82	-.05	3.73	3.74	-.01	3.74	3.76	-.02
Number of Handlers:									
Pool Plants	24	25	-1	58	61	-3	19	22	-3
Other Handlers	5	5	-0-	5	5	-0-	9	7	2
Producer Milk in Class I, %	86.4	82.6	3.8	62.4	59.4	3.0	76.1	75.2	.9
Shrinkage to Total Receipts:									
Product Pounds, %	1.32	1.01		1.14	1.28		1.47	1.43	
Butterfat Pounds, %	1.83	1.11		1.79	1.47		1.38	2.24	

## NEARBY FEDERAL ORDER DATA

DECEMBER 1965

MARKET	Producer Milk	Class I Milk	Class I Price 3.5% Milk	Producer Price 3.5% Milk	Jan. 1966 Class I Price 3.5% Milk
	thous. lbs.	thous. lbs.	\$ per cwt.	\$ per cwt.	
Chicago, No. 30	423,598	220,036	4.30	3.96	4.30
Duluth-Superior, No. 69	12,689	7,452	4.14	3.72	4.22
Madison, No. 51	15,971	12,146	4.18	4.01	4.18
Michigan Upper Peninsula, No. 44	9,281	7,631	4.26	4.22	4.37
Milwaukee, No. 39	78,715	68,041	4.18	4.08	4.18
Minneapolis-St. Paul, No. 68	84,440	62,716	4.225	4.06	4.42
Northeastern Wisconsin, No. 45	39,372	24,553	4.05	3.82	4.16
Quad Cities-Dubuque, No. 63	18,988	14,416	4.40	4.17	4.40
Rock River Valley, No. 38	10,820	9,679	4.22	4.14	4.22
Southern Michigan, No. 40	320,949	204,438	4.34	4.00	4.42

Note: The producer price shown for Michigan Upper Peninsula and Milwaukee is, in each case, the weighted average of minimum pay prices for pool plants, including zone or location differentials. Announced prices for basic zones are quoted in other instances. During base pay periods weighted averages are shown for base and excess prices.



# COMPUTATION OF UNIFORM PRICES\*

DECEMBER 1965

Northeastern Wisconsin Marketing Area Federal Order No. 45				Madison Wisconsin Marketing Area Federal Order No. 51			
	Producer				Producer		
	Milk	B'Fat	Value		Milk	B'Fat	Value
Producer Milk in Class I	24,552,643	881,601	\$1,012,194.08	12,146,238	423,929	\$501,219.81	
Producer Milk in Class II	14,819,529	586,265	563,572.19	3,824,436	174,095	162,082.95	
Total Milk and Value Before Adjustments	39,372,172	1,467,866	\$1,575,766.27	15,970,674	598,024	663,302.76	
Adjustments for Value of:							
Overage Deducted from Class I & II			459.48			195.91	
Beginning Inventory Reclassification			238.89			299.38	
Other Source Milk Deducted from Class I at Class I Price			-0-			29,149.27	
Butterfat More or Less than 3.5 Percent			-69,176.79			-31,603.57	
Producer Location Differentials			- 265.14			9,126.91	
Half of Producer-Equalization Fund			15,820.94			5,626.24	
Other Source Milk deducted from Class I at Blend Price			-0-			-27,877.43	
Aggregate Value and Average Price	\$3.8678172		\$1,522,843.65	\$4.058811		\$648,219.47	
Reserve to Producer-Equalization Fund	-.0478172		-18,826.68	-.048811		-7,795.44	
Uniform Price for 3.5% Milk	<u>\$3.82</u>		\$1,504,016.97	<u>\$4.01</u>		\$640,424.03	



## Milwaukee Wisconsin Marketing Area Federal Order No. 39

Minimum prices per hundredweight to be paid on or before the 15th of each month to producers for 3.5% milk, f.o.b. plant. These prices are subject to a butterfat differential per point over and under 3.5% and to a deduction of 2 cents per hundredweight for marketing service for nonmembers.

Name of Handler	Minimum Pay Price	B'fat Dif'l	Name of Handler	Minimum Pay Price	B'fat Dif'l
Blochowiak Dairy Co., Milwaukee	\$4.05	7.5¢	Milk Producers Cooperative, Inc., Kenosha	\$4.09	7.5¢
The Borden Company, Milwaukee	4.05	7.5	Mullen's Dairy, Watertown	4.06	7.5
Cedarburg Dairy, Inc., Cedarburg	4.16	7.6	Progressive Dairy Products Co., Racine	4.14	7.6
Christiansen's Dairy, Hartford	4.24	7.6	Pure Milk Association, Kansasville	4.15	7.6
Fairmont Foods Company, Kewaskum	4.06	7.5	Roets Home Dairy, Waupun	4.08	7.6
Gehl Guernsey Farms, Inc., Milwaukee	3.99	7.5	Sealtest Foods, Milwaukee	4.10	7.6
Golden Guernsey Dairy Coop., Milwaukee	4.09	7.5	Vande Kolk Dairy, Waupun	4.11	7.6
Harmony Dairy Products, Inc., Racine	4.02	7.5	Warren Dairy, Burlington	4.24	7.6
Hawthorn-Melody Farms Dairy, Whitewater	4.09	7.6	Wayside Dairy, Belgium	4.16	7.6
Healthway Dairy, Inc., Fort Atkinson	4.11	7.6	West Side Dairy, Inc., Hartford	4.13	7.6
Home Dairy, Beaver Dam	4.18	7.6			
Keystone Farms, Waukesha	4.17	7.6			
Krueger Dairy, Grafton	No Report				
McFarlands' Farm Dairy, Watertown	3.94	7.5	Weighted Average of Producer Prices for Information Purposes	\$4.08	7.5¢

\* Subject to location differentials where applicable. In the case of members of approved cooperatives, these prices are subject to the deductions authorized by the associations. The prices listed do not include any premium payments which may be paid by handlers and which may bring actual payments in excess of the minimum requirements.

# UTILIZATION AND CLASS

MILWAUKEE MARKET NO. 39

ITEM	December 1965		November 1965		December 1964	
	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat
<b>CLASS I MILK</b>						
Packaged Products:						
Fluid Milk	51,687	3.5	50,392	3.5	49,279	3.5
Flavored Milk	1,932	3.5	2,114	3.5	1,678	3.6
2% Skim Milk, Solids added	6,504	2.1	6,212	2.1	4,681	2.1
2% Skim Milk	1,982	2.2	1,893	2.1	1,608	2.3
Skim Milk, Solids Added	2,227	.4	2,188	.4	2,014	.4
Skim Milk	982	.6	932	.7	983	.7
Buttermilk	554	1.1	544	1.2	523	1.0
Flavored Milk Drink	224	.5	243	.5	223	.5
Half & Half	894	12.4	1,017	12.5	1,172	12.5
Light Cream	28	18.7	25	18.6	45	18.9
Whipping Cream	300	33.9	307	33.9	280	33.8
Cultured Cream	576	16.0	296	17.4	444	18.9
Subtotal	67,890	3.5	66,163	3.5	62,930	3.6
Bulk Sales to Nonhandlers	1,124	3.7	1,027	3.6	335	3.8
Unaccounted for Milk	108	16.6	340	8.2	140	6.9
Total Utilized in Class I	69,122	3.5	67,530	3.5	63,405	3.6
Nonpool Receipts *	-1,081	4.1	-1,346	3.7	-745	4.2
CLASS I - PRODUCER MILK	68,041	3.5	66,184	3.5	62,660	3.6
<b>CLASS II MILK</b>						
Eggnog	906	5.4	245	5.2	890	5.9
Bakeries et al. **	105	14.4	164	11.5	148	12.8
Cottage Cheese	3,987	.9	4,030	1.0	3,990	1.0
Cheese	2,223	3.7	1,255	3.7	3,906	3.7
Butter	494	16.9	241	29.9	1,661	8.7
Evap., Cond., & Pwd.	2,758	4.1	1,633	4.4	2,660	4.1
Ice Cream & Mixes	2,984	10.3	2,914	10.6	2,001	11.8
Livestock Feed	94		96		73	
Dumped Products	125		6		32	
Skim Equiv. Fort. Prod.	1,770		1,451		1,602	
Ending Inventory	4,438	4.1	6,133	4.1	5,003	4.0
Shrinkage	1,130	4.1	1,114	3.8	766	3.7
Total Utilized in Class II	21,014	4.3	19,282	4.5	22,732	4.3
Nonpool Receipts *	-10,340	3.2	-10,406	3.3	-9,505	3.6
CLASS II - PRODUCER MILK	10,674	5.5	8,876	5.9	13,227	4.8
TOTAL PRODUCER RECEIPTS	78,715	3.8	75,060	3.8	75,887	3.8

\* Includes receipts of other source milk, beginning inventory, and overage, all as allocated to classes, and adjustment for Class II interorder transfers shown as Class I.

\*\* Bakeries et al. includes products for candy manufacturing, aerated cream, sour cream products not labeled Grade A, and small amounts of eggnog during off-season months.

## CLASSIFICATION OF MILK

## — NORTHEASTERN MARKET NO. 45 —

## — MADISON MARKET NO. 51 —

December 1965		November 1965		December 1964		December 1965		November 1965		December 1964	
Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat
19,913	3.4	19,450	3.5	19,954	3.5	7,584	3.4	7,463	3.4	11,030	3.5
1,166	3.5	1,270	3.5	1,129	3.6	472	3.7	544	3.7	669	3.8
1,309	2.1	1,225	2.1	1,002	2.1	1,575	2.1	1,541	2.1	2,389	2.1
251	1.8	242	1.8	216	1.9						
854	.4	815	.4	606	.3	373	.4	383	.5	709	.8
417	.5	405	.6	662	.6	54	.2	52	.2	53	.4
186	1.0	186	.9	190	1.0	96	1.6	91	1.6	151	1.4
109	.7	118	.7	115	.7	6	.6	6	.5	25	.4
391	12.8	365	12.8	398	12.9	245	12.1	245	12.3	339	12.4
4	23.6	4	24.2	6	21.3	5	25.6	9	30.5	10	27.8
111	35.3	104	35.4	118	35.7	44	34.2	39	34.9	81	34.8
134	18.8	80	19.1	127	19.1	84	19.1	51	19.4	89	19.3
24,845	3.5	24,264	3.5	24,523	3.6	10,538	3.6	10,424	3.5	15,545	3.6
450	3.8	511	3.7	270	4.0	3,113	3.8	4,383	3.9	3,234	3.9
99	9.0	165	5.7	94	5.6	101	5.4	136	4.7	100	13.0
25,394	3.6	24,940	3.6	24,887	3.6	13,752	3.6	14,943	3.7	18,879	3.7
-841	3.1	-689	3.2	-648	2.9	-1,606	4.7	-2,337	4.3	-1,541	4.9
24,553	3.6	24,251	3.6	24,239	3.7	12,146	3.5	12,606	3.5	17,338	3.6
225	5.4	56	5.0	212	5.7	84	4.3	29	3.9	153	5.3
						8	18.0	7	16.6	5	29.0
1,963	1.1	2,541	1.0	1,977	1.0	789	1.0	998	1.0	1,258	.8
9,316	3.6	5,788	3.7	8,426	3.6	1,398	3.1	590	3.2	1,741	2.9
374	33.8	408	34.9	627	35.4	226	35.8	137	35.4	419	35.8
2,725	.4	2,640	.2	4,979	.2	1,367		593		2,418	
1,203	9.4	1,225	10.1	1,159	9.5	550	10.4	614	9.7	605	9.1
75		61		89		93		87		78	
17		17		41		14		15	.5	6	
508		480		514		255		353		483	
2,035	4.0	2,584	4.1	2,218	4.1	997	3.9	1,207	4.3	1,246	4.0
377	4.8	513	3.1	452	4.0	226	2.7	211	2.3	326	3.7
18,818	3.8	16,313	3.9	20,694	3.8	6,007	4.0	4,841	4.1	8,738	3.8
3,999	3.3	-4,360	3.1	-4,097	3.5	-2,182	3.0	-2,323	3.1	-3,025	2.9
14,819	4.0	11,953	4.2	16,597	3.9	3,825	4.6	2,518	4.9	5,713	4.4
39,372	3.7	36,204	3.8	40,836	3.7	15,971	3.7	15,124	3.8	23,051	3.8







# MANUFACTURING AND FEDERAL ORDER PRICES

	YEAR	JAN	FEB	MAR	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	AVG
<b>Manufacturing Prices (cents)</b>														
92 Score Butter	1964	57.97	57.97	57.97	57.97	57.97	57.97	58.00	59.51	61.32	60.47	62.27	59.24	59.05
	1965	58.00	57.99	57.99	58.97	58.97	58.97	59.00	61.03	62.22	62.89	63.27	63.45	60.23
	1966													
Cheddar Cheese - Wisconsin	1964	35.25	35.12	34.19	33.81	33.70	33.75	33.75	34.38	36.31	36.75	36.75	36.75	35.04
	1965	35.38	35.25	35.25	35.20	34.75	34.75	34.75	35.00	35.22	36.35	38.00	40.30	35.84
	1966													
Spray Dry Skim	1964	14.32	14.26	14.25	14.19	14.22	14.24	14.23	14.30	14.30	14.29	14.23	14.20	14.25
	1965	14.23	14.27	14.25	14.22	14.28	14.21	14.24	14.31	14.21	14.31	14.42	14.31	14.27
	1966													
<b>Federal Order Prices (per cwt)</b>														
Basic Formula *	1964	3.16	3.17	3.16	3.15	3.12	3.12	3.11	3.12	3.15	3.24	3.27	3.29	3.17
	1965	3.29	3.25	3.22	3.22	3.23	3.22	3.20	3.21	3.25	3.29	3.34	3.39	3.26
	1966	3.47												
<b>Class I Price Differentials</b>														
Orders No. 39 and No. 51		.88	.88	.68	.68	.68	.68	.88	1.08	1.08	1.08	1.08	.88	.88
Northeastern Order No. 45		.74	.74	.54	.54	.54	.54	.74	.94	.94	.94	.94	.74	.74
<b>Class I Supply-Demand Adjustments</b>														
Orders No. 39 and No. 51	1964	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24
	1965	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24
	1966	-.24												
Northeastern Order No. 45	1964	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.20	-.16	-.16	-.22
	1965	-.20	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.20	-.16	-.12	-.08	-.20
	1966	-.12	-.16											
<b>Class I Prices (cwt)</b>														
Orders No. 39 and No. 51 **	1964	3.80	3.81	3.60	3.59	3.56	3.56	3.75	3.96	3.99	4.08	4.11	3.93	3.81
	1965	3.93	3.89	3.66	3.66	3.67	3.66	3.84	4.05	4.09	4.13	4.18	4.18	3.91
	1966	4.18	4.18	3.98	3.98	3.98	3.98							
Northeastern Order No. 45	1964	3.66	3.67	3.46	3.45	3.42	3.42	3.61	3.82	3.85	3.98	4.05	3.87	3.69
	1965	3.83	3.75	3.52	3.52	3.53	3.52	3.70	3.91	3.99	4.07	4.16	4.05	3.80
	1966	4.16												
<b>Class I Butterfat Differentials (cents)</b>														
Orders No. 39 and No. 51 (.120 x Butter)	1964	7.0	7.0	7.0	7.0	7.0	7.0	7.0	7.0	7.1	7.4	7.3	7.5	7.1
	1965	7.1	7.0	7.0	7.0	7.1	7.1	7.1	7.1	7.3	7.5	7.5	7.6	7.2
	1966	7.6												
Northeastern Order No. 45 (.125 x Butter)	1964	7.3	7.2	7.2	7.2	7.2	7.2	7.2	7.2	7.4	7.7	7.6	7.8	7.4
	1965	7.4	7.2	7.2	7.2	7.4	7.4	7.4	7.4	7.6	7.8	7.9	7.9	7.5
	1966	7.9												
<b>Class II Butterfat Differentials (cents)</b>														
Orders No. 39, 45 and 51 (.115 x Butter)	1964	6.7	6.7	6.7	6.7	6.7	6.7	6.7	6.8	7.1	7.0	7.2	6.8	6.8
	1965	6.7	6.7	6.7	6.8	6.8	6.8	6.8	7.0	7.2	7.2	7.3	7.3	6.9
	1966													

\* Class II price for preceding month which is Wisconsin-Minnesota Series

## PRODUCERS UNIFORM PRICES & BUTTERFAT DIFFERENTIALS

<b>Milwaukee Order No. 39</b>														
Uniform Prices **	1964	3.70	3.71	3.50	3.50	3.46	3.47	3.64	3.82	3.89	3.98	3.96	3.81	3.70
	1965	3.79	3.75	3.58	3.58	3.56	3.55	3.72	3.89	3.99	4.03	4.09	4.08	3.80
	1966													
Producer Differentials	1964	6.9	6.9	6.9	6.9	6.9	6.9	6.9	7.0	7.1	7.3	7.3	7.3	7.0
	1965	7.0	6.9	6.9	6.9	7.0	7.0	7.0	7.1	7.3	7.4	7.5	7.5	7.1
	1966													
<b>Northeastern Order No. 45</b>														
Uniform Prices **	1964	3.44	3.45	3.31	3.30	3.27	3.28	3.46	3.62	3.69	3.74	3.76	3.63	3.50
	1965	3.57	3.53	3.39	3.39	3.39	3.38	3.58	3.74	3.81	3.85	3.90	3.82	3.61
	1966													
Producer Differentials	1964	7.0	7.0	7.0	7.0	7.0	7.0	7.0	7.1	7.3	7.4	7.4	7.4	7.1
	1965	7.1	7.0	7.0	7.0	7.1	7.1	7.2	7.3	7.5	7.6	7.7	7.7	7.3
	1966													
<b>Madison Order No. 51</b>														
Uniform Prices **	1964	3.62	3.65	3.47	3.44	3.39	3.42	3.61	3.78	3.87	3.96	3.94	3.77	3.66
	1965	3.73	3.67	3.55	3.53	3.50	3.48	3.72	3.84	3.99	3.99	4.04	4.01	3.75
	1966													
Producer Differentials	1964	6.9	6.9	6.9	6.9	6.9	6.9	6.9	6.9	7.1	7.3	7.3	7.3	7.0
	1965	7.0	6.9	6.9	6.9	7.0	7.0	7.0	7.1	7.3	7.4	7.5	7.5	7.1
	1966													

\*\* Weighted averages are shown for all markets whenever base and excess prices and/or location differentials are applicable.

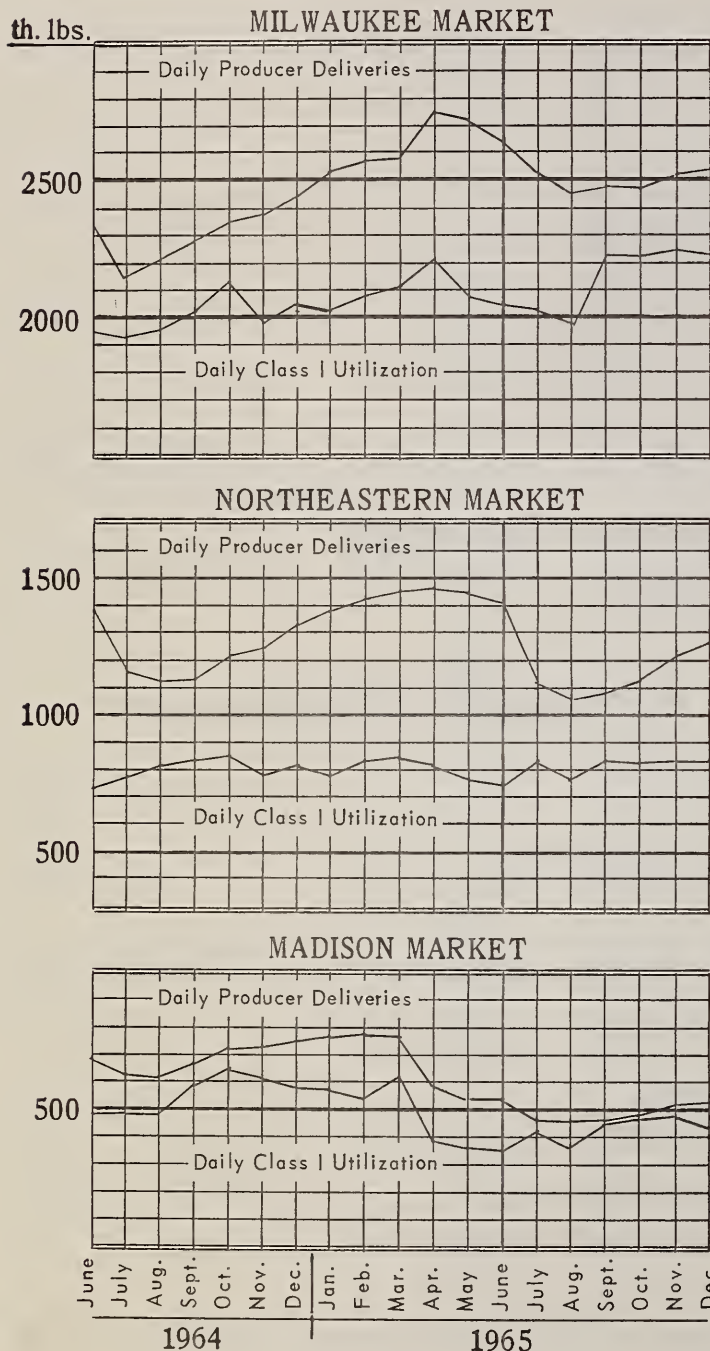
# WISCONSIN FEDERAL MILK ORDER BULLETIN

Published Monthly By  
Federal Milk Market Administrator  
3034 West Wisconsin Avenue  
Appleton, Wisconsin  
for the

Milwaukee, Northeastern and Madison Marketing Areas

This bulletin is primarily to provide producers who are not members of cooperative associations with market information in accordance with §1039.74 of the Milwaukee Wisconsin marketing order, §1045.75 of the Northeastern Wisconsin marketing order, and §1051.77 of the Madison Wisconsin marketing order.

## COMPARISON OF DAILY PRODUCER DELIVERIES TO DAILY CLASS I UTILIZATION



## HAVE YOU HEARD . . . . .

William C. Kershner, former General Manager of the Borden Co. of LaCrosse, Wisconsin has been promoted to Sales Manager of the Borden Co. of Madison.

Robert Larson has been named General Manager of the plant in LaCrosse.

\* \* \*

Stueber Dairy, Wausau, is presently expanding their entire plant and office facilities. When completed in March, space will be double that which was available.

\* \* \*

Mr. Mathias M. Schaefer, owner of Schaefer Dairy Products, Appleton passed away January 14, 1966. Mr. Schaefer was well known locally for civic as well as business activities.

\* \* \*

Mr. Hugo Breit of Stratford, Wisconsin, Secretary of Pure Milk Products Co-operative passed away Saturday, January 22, 1966 at the age of 61.

Mr. Breit, who had been Secretary of Pure Milk Products and President of the Wisconsin Association of Cooperatives for many years, was a highly respected member of the milk industry.

\* \* \*

Mr. W. A. Altenburg (known as "Red" to his many friends) owner of Altenburg's Dairy of Stevens Point, Wisconsin, passed away Monday, January 25, 1966. Mr. Altenburg was 59 years of age.

\* \* \*

An informal stag testimonial dinner was given Asher E. Rost, retired president of Dolly Madison Dairies, by his friends in Eau Claire, Tuesday night, January 25, 1966. A testimonial book of letters was presented to him at that time. These letters came from friends and business associates throughout the state and nation.

\* \* \*